



## MVP Producer Network Refer a Producer Program

As committed as you are to generating tons of referrals, The MVP Producer Network is committed to the same process. We are building a phenomenal marketing organization in the same manner that you are building your practice: One client at a time.

We know that MVP's unique service experience, together with our ability to generate Revenues, Retention & Referrals for you, will give you reason to refer producers to us, and we want to make it worth your while!



This program is based on **MVP Pay Miles** earned during the current year production. **MVP Pay Miles** are a way to combine all lines of business, so they are weighted equally.

Every \$1 million in paid Annuity production or \$100,000 of target Life/LTC/DI premium qualifies you for one **MVP Pay Mile**; partial miles will not be earned.

### Program Details:

Introduce a fellow producer to The MVP Producer Network, and YOU will be paid: 2.00% on their paid target Life premium and 0.20% of their paid Annuity premium, as long as they earn one **MVP Pay Mile** for the first year the referred agent works with The MVP Producer Network.



After the first year, you will be paid a 1.00% and 0.10% trail respectively as long as they earn one **MVP Pay Mile** thereafter.

The referring producer (you) must be an active producer in good standing with MVP in order to receive their referral trail. After the first year of the program, you must earn at least one **MVP Pay Mile** annually in order to receive their 1.00% and .10% referral trail.

The one year time period will start with the effective date of the referral's first contract with MVP. Referral fee will be paid out on a quarterly basis.

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Disclaimer: MVP reserves the right to remove any producer from the program at any time and for any reason. You must be a producer in good standing in order to receive any payout earned. MVP reserves the right to change or discontinue this program at any time. Payouts will go out by the end of February on previous year's production.